



# Chamber Of Commerce Experiences The Power Of Partnering With A PEO

**\$20,000** savings on benefits

**Turnkey** HR infrastructure

**Increased** operational efficiency



+ **Industry**  
Nonprofit

+ **Location**  
San Antonio, Texas

+ **Number of employees**  
17

+ **Challenge**  
Finding an HR solution that would help the chamber save money *and* take better care of its employees.

+ **G&A solution**  
G&A provided the turnkey HR support SAHCC needed to grow its staff and focus more resources on its core mission.

## Their challenge

One of the oldest chambers of commerce and the first Hispanic chamber of commerce in the country, the San Antonio Hispanic Chamber of Commerce (SAHCC) is proud to have a membership of more than 1,000 businesses and professionals. With new members joining every day, SAHCC has had to increase its staff to keep pace with the growing needs of its members and further its mission of being a premier advocate, access point and resource for area businesses.

While a larger workforce enabled the chamber to better serve its membership, it also brought new challenges to SAHCC's staff. To date, its controller had absorbed the organization's HR functions into his job, which meant he was often forced to take time away from overseeing the chamber's finance and accounting responsibilities to process payroll or oversee the organization's benefits plans.

## Our solution

The Hispanic Chamber knew it needed to do something to lift the burden of HR off its controller, but, like many nonprofits, didn't have the resources to hire a dedicated human resources manager or professional. Enter **G&A Partners**.

As a leading national professional employer organization (PEO), G&A Partners was able to provide the **turnkey HR infrastructure** and expert support the chamber needed to meet the needs of both its growing membership base and workforce.

## Business impact

- With G&A's team of payroll and HR experts by his side, the SAHCC's controller is now able to **reallocate the time** he had been spending processing payroll and employment forms to his much more vital financial functions.
- As a small employer, SAHCC's benefits costs skyrocketed as a result of the Affordable Care Act's community rating system. Partnering with G&A allowed the chamber to escape community ratings, and **save nearly \$20,000** on its yearly employer benefit contributions.

"Our partnership with G&A was a great decision for us. Since members are our business, we want to do business with as many members as possible. With G&A Partners, we were able to maintain our member business diversification rather than take away business from current members."

- Brandon Petrosky | Controller, SAHCC